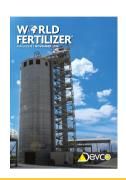
# **Business Magazines**

Combined Total Circulation Certificate September to December 2016



# Setting the standard

# **World Fertilizer**



## **Key information**

Metric type Circulation

ABC total 7,753 average

**Period** 

1 September 2016 to 31 December 2016

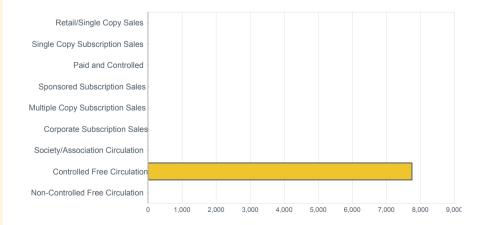
No of issues

**Market sector** 

Chemical Industry: General

Audit issue circulation analysis	% of circulation
Retail & Single Copy Sales	0%
Single Copy Subscription Sales	0%
Paid and Controlled	0%
Sponsored Subscription Sales	0%
Multiple Copy Subscription Sales	0%
Corporate Subscription Sales	0%
Society/Association/Organisation Circulation	0%
Controlled Free Circulation	100%
Non-Controlled Free Circulation	0%

#### Audit issue circulation breakdown - Print/Digital













Digital Edition

**Other Countries** 

**Print** 

Edition

7,597

7,597

	Total	Total Print	Total Digital	Total	Print Edition	Digital Edition	Total
Average Circulation Per Issue	7,753	7,753	-	156	156	-	7,59
Average Retail Sales Per Issue	-	1		-	-		

Total

Analysis for the Audit is	ssue cover dated NOVEMBER	2016 and diatributed a	n 11 Navambar 2016

Audit Issue Circulation	7,753	7,753	-	140	140	-	7,613	7,613	-
Retail & Other Single Copy Sales	-	-	-	-	-	-	-	-	-
Single Copy Subscription Sales	-	-	-	-	-	-	-	-	-
Paid and Controlled	-	-	-	-	-	-	-	-	-
Sponsored Subscription Sales	-	-		-	-		-	-	
Multiple Copy Subscription Sales	-	-		-	-		-	-	
Corporate Subscription Sales	-		-	-		-	-		-
Society/Association/Organisation	-	-	-	-	-	-	-	-	-
Controlled Free Circulation	7,753	7,753	-	140	140	_	7,613	7,613	-
Individual requests	3,004	3,004	-	98	98	-	2,906	2,906	-
Company requests	-	-		-	-		-	-	
Non-requested by name	4,402	4,402		42	42		4,360	4,360	
Non-requested by job title / function	347	347		-	-		347	347	
Non-Controlled Free Circulation	-	-		-	-		-	-	

**United Kingdom** 

## **Duplication**

The level of duplication on the mailing list for the audit issue was: 0%

## Basic cover price & subscription rates for the audit issue

Basic cover price (UK):

Basic cover price (RoI):

Basic annual rate (UK): £50.00 £60.00 Basic annual rate (OC):

#### Controlled circulation for the audit issue

Terms of control: Terms of control: CEO's, technical directors, plant managers, technical managers, plant superintendents, processing managers, project engineers and maintenance managers in companies operating fertilizer manufacturing facilities whether at chemical plants or mine sites. Also engineering contractors, equipment manufacturers, process suppliers and individuals involved with products and services related to the fertilizer manufacturing and supply industry and fertilizer related exhibition registrants/conference attendees.

	Total		0-1 Year		1-2 Years		2-3 Years	
	Qty	%	Qty	%	Qty	%	Qty	%
Total	3,004	100.0	3,004	100.0	1	-	-	-
Individual Requests - Print	3,004	100.0	3,004	100.0	1	-	-	-
Individual Requests - Digital	-	-	-	-	-	-	-	-
Company Requests - Print	-	-	-	-	-	-	-	-
Company Requests - Digital								



# Issue by issue analysis (variances will show only if over 10% +/- the average net circulation)

Cover Date / ID	Distribution Date	Total Circulation	Print	Digital	Variance %
SEPTEMBER 2016	16-Sep-16	7,753	7,753	-	-
NOVEMBER 2016	14-Nov-16	7,753	7,753	-	-



Geographic analysis for the audit issue

ountry/Region	Total Circulation	Print	Digita
OTAL	7,753	7,753	
Europe	1,550	1,550	
Albania	3	3	
Austria	41 10	41 10	
Belarus (Belorussia)	81	81	
Belgium			
Bosnia & Herzegovina	3	3	
Bulgaria	13	13	
Croatia	9	9	
Cyprus	3	3	
Czech Republic	33	33	
Denmark	17	17	
Estonia	3	3	
Finland	24	24	
France	75	75	
Germany	91	91	
Greece	41	41	
Hungary	23	23	
Republic of Ireland	15	15	
Italy	102	102	
Latvia	3	3	
Lithuania	17	17	
Luxembourg	3	3	
Macedonia	1	1	
Netherlands	83	83	
Norway	27	27	
Poland	88	88	
Portugal	29	29	
Romania	29	29	
Russia	173	173	
Serbia	16	16	
Slovakia	13	13	
Slovenia	5	5	
Spain	136	136	
Sweden	25	25	
Switzerland	47	47	
Turkey	62	62	
Ukraine	65	65	
United Kingdom	141	141	
North America	2,171	2,171	
Canada	61	61	
Mexico	105	105	
USA	2,005	2,005	
Central & South America	620	620	
Argentina	30	30	
Bolivia	6	6	
Brazil	386	386	
Chile	5	5	
Colombia	85	85	
Costa Rica	6	6	
Cuba	1	1	
Dominican Republic	2	2	
Ecuador	8	8	
El Salvador	1	1	
Guatemala	3	3	
Haiti	1	1	
Honduras	1	1	
Nicaragua	1	1	
Panama	2	2	
Paraguay	3	3	
Peru	35	35	
Surinam	00	00	



Geographic analysis for the audit issue

ountry/Region TOTAL	Total Circulation 7,753	Print	Digital
Trinidad & Tobago	13	<b>7,753</b> 13	
Uruguay	5	5	-
Venezuela	25	25	-
Australasia & Pacific	233	233	-
Australia	209	209	_
New Zealand	22	22	_
Papua New Guinea	2	2	
Asia	775	775	-
Afghanistan	2	2	-
Armenia	1		-
		1	-
Bangladesh	11	11	-
Georgia	3	3	-
India	619	619	-
Maldives	1	1	-
Mongolia	2	2	-
Myanmar (Burma)	7	7	-
Nepal	3	3	-
Pakistan	114	114	-
Sri Lanka	10	10	-
Uzbekistan	2	2	-
South East Asia & Pacific	1,551	1,551	-
Brunei	4	4	
Cambodia (Kampuchea)	1	1	-
China, People's Republic of	401	401	
Hong Kong	28	28	
Indonesia	161	161	
Japan	422	422	
Korea, Republic of	179	179	
Malaysia	75	75	
Philippines	46	46	•
Singapore	52	52	•
Taiwan	92	92	
Thailand	39	39	•
Vietnam	51	51	
Africa	310	310	
Angola	2	2	-
Botswana	4	4	
Burkina Faso	2	2	-
Cameroon	4	4	-
Chad	1	1	
Congo	1	1	
Cote D'Ivoire (Ivory Coast)	4	4	
Ethiopia	10	10	
Gambia	4	4	
Ghana	. 14	14	
Guinea	3	3	
	20	20	
Kenya Liberia			
Liberia	1	1	
Malawi	3	3	
Mali	1	1	
Mauritius	3	3	
Namibia	3	3	
Nigeria	88	88	
Senegal	4	4	
Sierra Leone	2	2	
South Africa	85	85	
Sudan	5	5	
Swaziland	2	2	
Tanzania	6	6	
Uganda	10	10	
~ g	10	10	



## Geographic analysis for the audit issue

Country/Region	Total Circulation	Print	Digital
TOTAL	7,753	7,753	-
Zimbabwe	17	17	-
Middle East & North Africa	543	543	-
Algeria	22	22	-
Bahrain	7	7	-
Egypt	172	172	-
Emirates, United Arab	53	53	-
Iran	42	42	-
Iraq	10	10	-
Israel	40	40	-
Jordan	42	42	-
Kuwait	7	7	-
Lebanon	5	5	-
Libya	2	2	-
Morocco	27	27	-
Oman	19	19	-
Qatar	22	22	-
Saudi Arabia	56	56	-
Syria	2	2	-
Tunisia	14	14	-
Yemen	1	1	-
Not Analysed	-	-	-

#### **More Information**

'Gross' appended to the print and digital total reflects that the print total and the digital total have been combined without de-duplication.

To find out more about ABC, please visit www.abc.org.uk

To find out more about the Business Magazines sector and the definitions used on this certificate, please visit: www.abcstandards.org.uk

#### About this certificate

This certificate was issued on 16 January 2017.
The data included is derived from a return of circulation prepared by the publisher: Palladian Publications Ltd.

The Publisher has certified that the data has been reported in accordance with ABC reporting standards. If an audit or inspection reveals a material difference ABC will revise and re-issue the certificate together with an audit/inspection report detailing the changes. For details of audit or inspection reports issued or the reporting standards and procedures, please contact ABC.

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